

CargoWay Heavy Duty CargoTram SuperWay Cargo Transport The Green PPP Option

Near-term & Low-cost Solution for Ports of LB & LA Cargo Container Freeway Truck Problem



Dockside, road & street CNG-hybrid operation



Elevated SuperWay electric operation

Reduced Trucks & Air Pollution at Affordable Cost

ROAM Transport Systems, Fort Worth, Texas

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OTHER U.S. & INTERNATIONAL PATENTS PENDING

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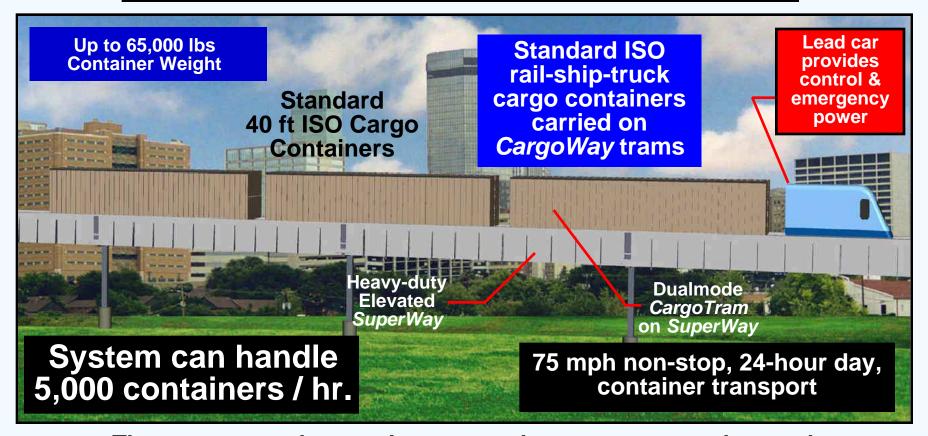
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The Key Objectives

- Move the containers Current & future
- Eliminate most container trucks
- Reduce diesel exhaust fumes
- Avoid taking great swaths of the cities
- Do it at the lowest risk and cost!

CargoTram™ Heavy Cargo System

Containers on electrically-powered dualmode trams

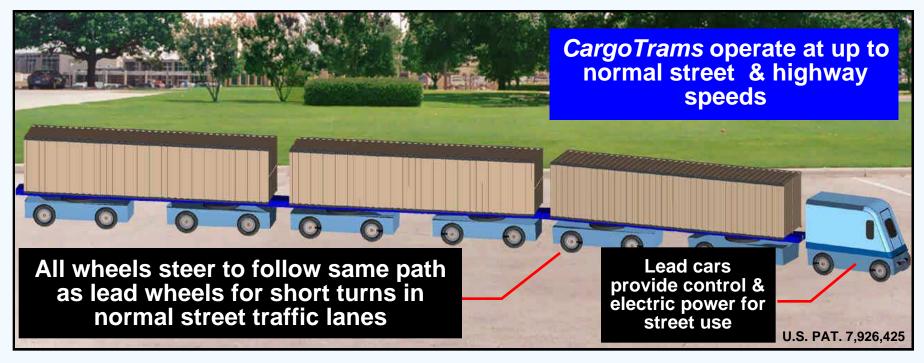


Three car tram shown – Longer or shorter trams may be used (Dualmode trams may enter and exit SuperWay at MULTIPLE points)

U.S. PAT. 7.926.425

Port, Transfer Facility & Street Operation

Containers move on hybrid powered dualmode trams



Dualmode CargoTrams operate in port, rail yards, on streets & roads as trucks

Three-car tram shown – Longer or shorter trams may be used

(Three-car trams provide 70,000 containers / day rail capacity)

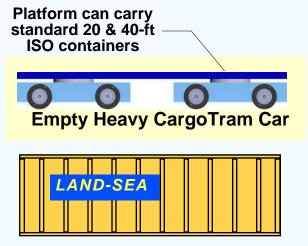
No new dockside or transfer terminal installations

Cargo Trams are not "fixed guideway" Systems Trams operate on SuperWays & on the the ground

- CargoWay is not a "fixed guideway system"
- CargoTrams are dualmode Roads & SuperWay
- SuperWays have multiple entry & exit ramps
- SuperWay entrances & exits end at port boundary
- Multiple entry and exit ramps at ports
- SuperWays elevated, low-weight super-freeways
- No overhead structures in ports or rail yards

Trams run as battery/CNG hybrids on the ground

Easy Cargo Tram Loading on Ground



- **Standard Land-Sea Cargo Container**
- Cargo Containers Loaded onto Car

- Standard land-sea ISO cargo containers are easily loaded
- Standard dockside & transfer area container handling equipment
- No new equipment needed
- Same as loading truck



Fully compatible with current cargo facilities

Capability Overview

Dedicated Heavy CargoWay Lines

- Low-cost elevated SuperWay Over any ROW
- Electrical Power on SuperWay No air pollution!
- Car-based switches Allows multiple entry/exits!
- Dualmode Hybrid Operation CNG generator power
 - For port, rail yard, street & highway operation
- CargoTrams Load and Unload Just like trucks
- Max SuperWay Capacity 5,000 veh / hr / dir @75-mph

Quake resistant, bolted together, low-mass steel *SuperWay* on steel posts

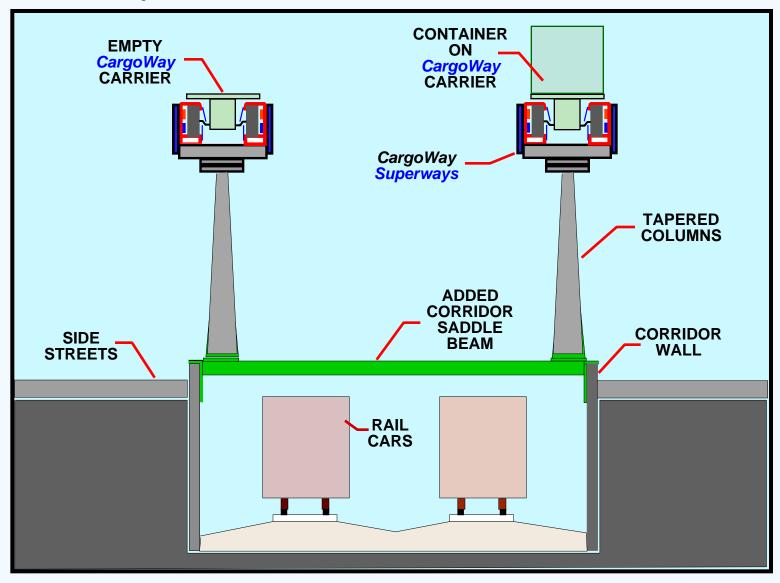
Cargo Tram vs Truck Performance

- 3 or More Times as Many Containers per Load
- 40% or More Throughput
- 60% or More Fewer Drivers Cuts Labor Cost
- 100% Cut in Container Trucks to Intermodal Center
- No Change in Dockside or Intermodal Operations
- All-wheel Steering for Less Turn Space

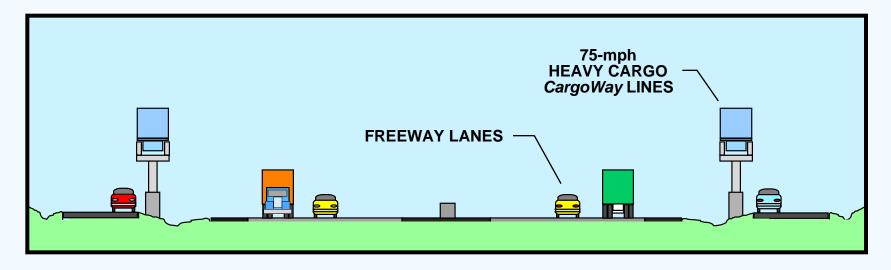
CargoTrams can also enter & exit at ramps along line to reach warehouse districts via city streets as low-pollution tandem trucks

Sit-on-Top Alameda Corridor Installation

No impact on Alameda Corridor rail line or Street Traffic



Installation along freeway Heavy cargo CargoWay lines



- Can use current highway right of way
- Minimum traffic disruption for installation
 - Rapid installation of factory-built sections
 - Concrete piers only on-site construction

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CargoTram is Low Risk

Current prototype project offers full function demo

- No new technology required* All standard hardware
 - Side power delivery Inside enclosed wheelway tubes for safety
 - Heavy-duty electric power steering actuators
 - Side reference bar steering proven in other applications
 - Heavy-duty, flat-free truck tires
 Backup mechanical steering
 - Permanent-magnet hub motors Electric bus type

* Patented combination

The Low Risk, Low Cost Choice

Prototype Test & Demo Vehicles

Road and SuperWay tested



Hybrid dualmode car chassis unit in test & transit demo car (Dualmode version operates both on *SuperWay* & streets)

Not just a "paper" system – It's real and here!

Proven Industry Team

ROAM Transportat Systems

- System Design & Integration
- Prime Contractor

Control & Software

- ROAM Design
- Outside Harness Production
- Outside Electronics Production

Clark's Precision Machine

- Vehicle Production
- SuperWay Production
- Ramp & Station Production

Austin Bridge

- Site Engineering Design
- On-site SuperWay Assembly
- Pier & Superway Installation

Reduced Customer Risk

LA Metro Studied I-710 Truck Problem

Logical agency to solve problem

- Port responsibility ends at port boundary
- Metro has both charter and funding authority
 - Contracted with URS to find solution
 - Study identified six possible alignments
 - UPRR corridor

 - Alameda corridor
 I-710 Corridor
- Metro Blue Line Corridor
 - LA river corridor
 Transmission Line Corridor
- CargoWay only solution likely to be profitable
- SuperWay ramps can allow SCIG & ICFT access

MTA public-private-partnership opportunity

I-710 Container Truck Solution

No impact on Alameda Corridor rail line or I-710



Cargo Way total 75-mph System Cost

- Total Installed SuperWay Cost \$290M
 - Typical 20-mi dual guideway = 40-lane-mi \$6M/mi = \$240M
 - Likely cost for street/SuperWay/river spans = \$50M
- Total Carrier Cost $-692* \times $304,000 = $210M$
- Other Cost \$40M
- Total CargoWay System Cost = \$560M

Lowest cost solution to I-710 Truck Problem

*Fewer carriers than trucks needed because of higher avg. speed

Based upon 2009 LA-MTA 5,000 40-ft containers/day

Line also offers ICFT/SCIG access

Dualmode CargoTrams access both LA & LB ramps



- Cargo Trams access Super Way ramps for both ports
- Access ICFT & SCIG facilities via SuperWay ramps
- CargoWay could eliminate ICFT & SCIG facilities need

PPP with MTA is Good Investment

Option 1

- 20-mi, Two-way SuperWay 75-mph Speed
- Cost / Container Now Apx. \$300 (\$200 truck + \$100 tax)
- CargoWay O&M Cost / Container \$25
- Public ROW, Private Investment \$560M
- IRR & NPV Based on 3,000 containers/13-hr day 360 days/yr
 - 6% cost of money \$175 / container earnings
 - \$560-M system cost
- 9-yr NPV = + \$137,923,429 & IRR = 11.9%
- 10-yr NPV = + \$249,792,302 & IRR = 15.13%

PPP with MTA is Good Investment Option 2

- 20-mi, Two-way SuperWay 75-mph Speed
- Cost / Container Now Apx. \$300 (\$200 truck + \$100 tax)
- CargoWay O&M Cost / Container \$25
- Public ROW+\$560M revenue bonds, Private-\$205M
- IRR & NPV Based on 3,000 containers/13-hr day 360 days/yr
 - 6% cost of money \$175 / container earnings
 - \$560-M system cost
- 9-yr NPV = + \$366,500,000 & IRR = 19.9%
- 10-yr NPV = + \$475,500,000 & IRR = 22.2%

Low Cost and Self-funding

Revenue Bonds - No State or Federal Tax Dollars

- MTA Revenue Bonds Fund Construction
- No Federal Action or Funds
- Bonds Retired from Revenue
- Operation and Maintenance from Revenue
- Lower cost and faster service to customers
- Keep Ports Competitive Allow Growth

Low Risk, No Cost to Taxpayer Solution!

Benefits

Solve critical truck, rail and port capacity problems

- Reduce Major Air Pollution Source
- Reduce Container Trucks on Highways
- Increase Highway Capacity for other Traffic
- Decrease Highway Maintenance Cost
- Increase Highway Safety & Reduce Delays
- Increase Port & Railroad Capacity
- No dockside or intermodal facility modifications

All this with a system you can afford!

Suggested Action

Contract for low-cost demo project

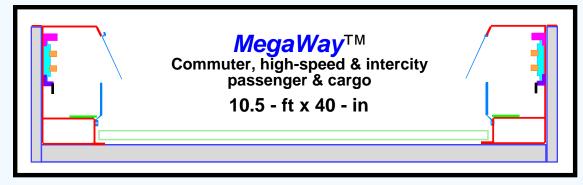
- Build & Install 1/2-mile demonstration SuperWay
- Build single, three-carrier dualmode tram
- Demo to prove ground & rail operation
 - Full demo in Fort Worth
- Complete demo project in twenty-six months
- Total demo project cost \$20M

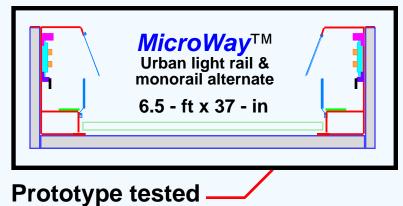
Low Risk, Low Cost Project Proves System

Contract ROAM for concurrent final alignment & initial site engineering study – Cost TBD

Cargo Way[™]- One of Family of Systems







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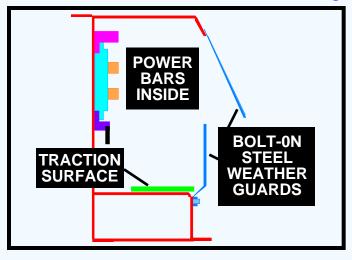
Low-cost, All-weather, Enclosed WheelWays

Low-cost WheelWays

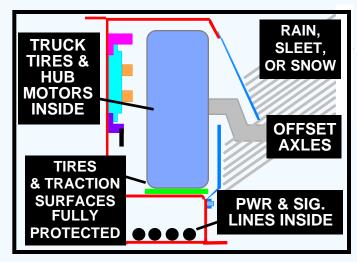
- Parts cut from flat steel
- Machine-welded construction
- Low material & labor costs
- Bolt-in electric power bars
- Truck guideway sections to site

• All-weather, WheelWays

- Wheels & power collectors inside
- Protected electric power bars
- Dry & ice-free traction surfaces
- Safe operation in any weather
- Whisper-quiet operation



Single wheelway cross-sections



WheelWays & cross-members form self-supporting "U" structure

Attractive, Low Profile Stainless SuperWay



Guideways elevated above street & pedestrian traffic - *MicroWay SuperWay* photo Minimum sky blockage – No wide elevated conventional train shadows



U.S. Patent 6,837,167

Technology Summary

Unique, patented new combination of proven technology (8 patents)

Simple welded steel factory fabrication

Standard power rails

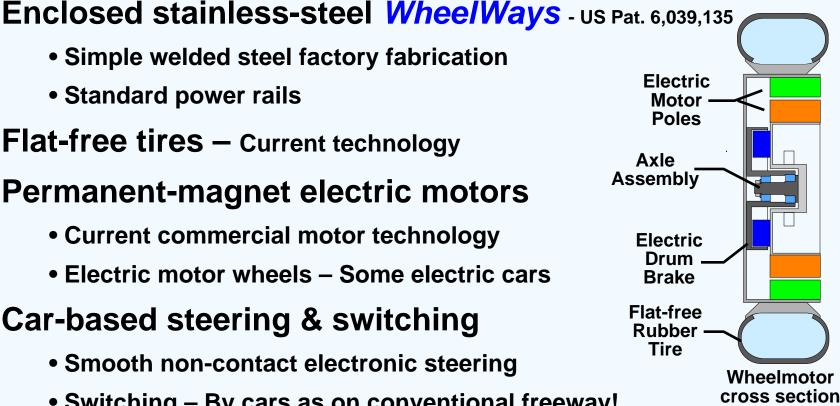
Flat-free tires - Current technology

Permanent-magnet electric motors

- Current commercial motor technology
- Electric motor wheels Some electric cars

Car-based steering & switching

- Smooth non-contact electronic steering
- Switching By cars as on conventional freeway!



Only the combination & SuperWay are new!

Summary

Performance – Beats heavy trucks or any other system

- Up to 5,000 containers per hour per direction
- Shorter trip times
 Truck-type hill capability
- No dockside modifications Dualmode trams operate as trucks

First service — Within 30 months! — (Train-type manual control)

• Local & State Funding – No Federal funding delays

SuperWay cost – \$6 – 10M per lane-mile (Typical **installed** cost)

Local funding and control
 No on-going operation subsidies

Environment friendly – *Low emissions*

- No construction or operation impact to business or traffic
- No earth moving
 No added right-of-way
 Noise free!



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Revolutionary, High-speed, Multi-user 21st Century Transport!

- Unprecedented level of service
- Low transportation user costs

Near-term & affordable solution to traffic & air pollution problems

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ROAM graphics & photos

Cost Backup



ROAM graphics & photos



Why CargoWay cost is so much lower than other elevated systems

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Fixed Guideway System Higher Cost Roots

- Most use linear motor propulsion
 - Expensive copper motor windings for length of guideway
 - Low efficiency = More power Large inter-pole gap size
- Most use large moving guideway switches
- Most use longer guideway spans
 - Leads to more massive & expensive guidewy beams
- Some use maglev support systems
 - Complex & expensive suspension control systems
- Extensive guideways required at terminals

Key Cargo Tram Low Cost Features

- Simple electric wheelmotor propulsion
 - Small inter-pole gaps for high efficiency & low power
 - Simple & low-cost all steel super-freeeway
- Short (50-foot), factory-built SuperWay spans
 - Leads to less massive and less costly freeway beams
 - Highly automated fabrication for low labor content
- Ordinary heavy truck tires & air bag suspension
 - No complex suspension control systems
- Vehicle-based switching No moving guideway
- Dualmode trams No guideways in terminals

Why CargoTram SuperWays are Low Weight

- Lightweight Cargo Tram Carriers
 - Cargo Tram single carrier max gross weight 75,000-lbs
 - CargoTram carrier length 50-feet

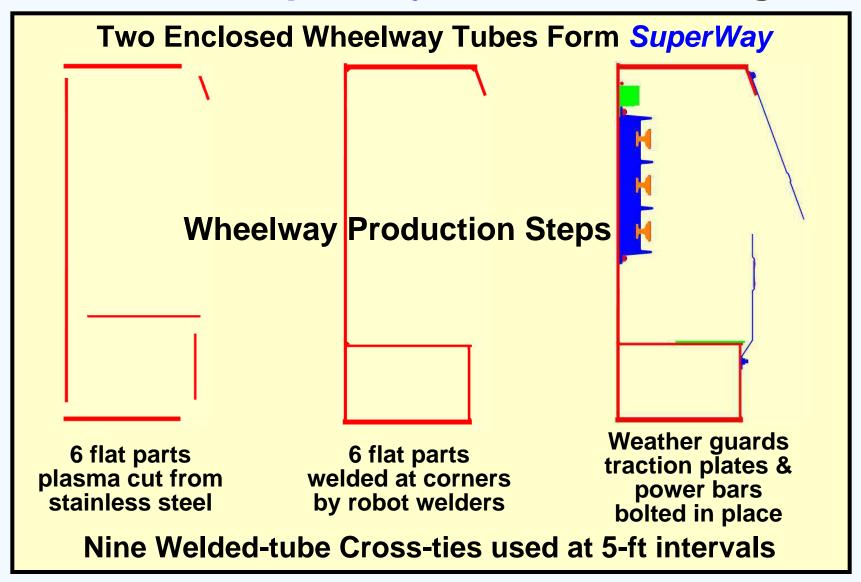
50-foot long freeway sections

CargoTram max SuperWay load – 1 carrier x 75,000-lb

- Highly Efficient Cargo Tram SuperWay Design
 - Self-supporting enclosed SuperWay wheelway tube design
 - Wheelway tubes and cross-ties form strong "U" channel section

50-foot long *SuperWay* sections for minimum structure size *CargoTram* 50-ft *SuperWay* weight – *only 30,000-lbs*

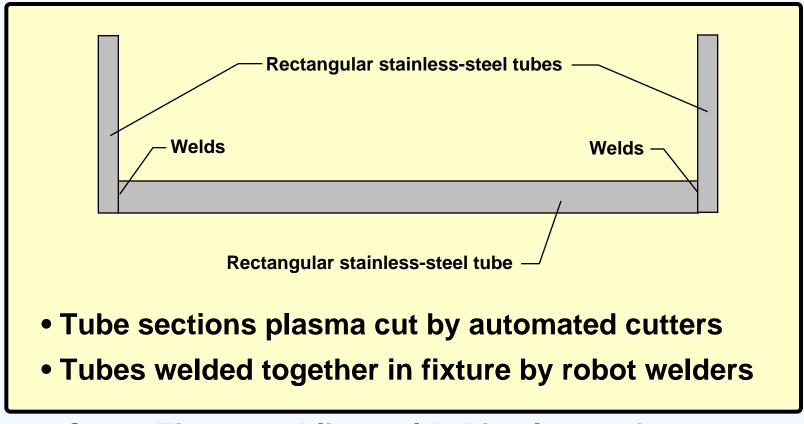
Low-cost SuperWay Production Design



7 CTCSTY-2

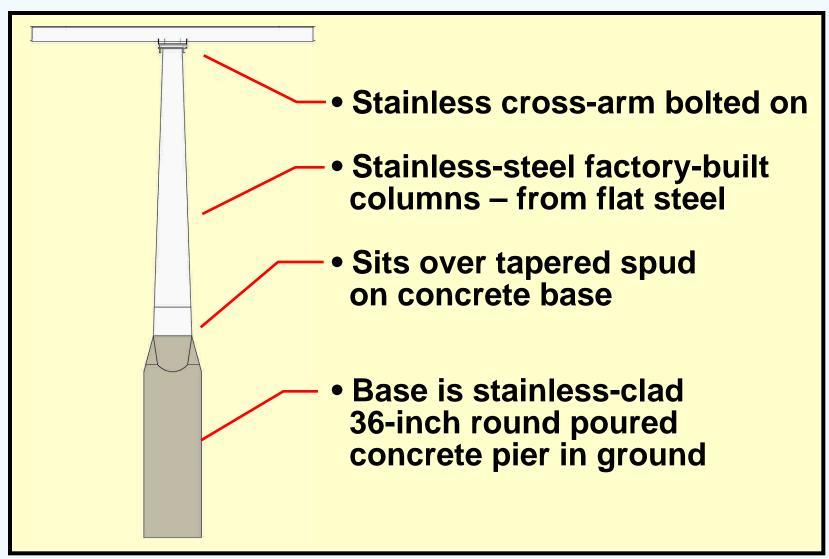
Cross-tie Assemblies Production

Made from welded, stainless-steel tubing



Cross-Tie assemblies welded in place at factory

Ultralight, Low-cost Factory-built Columns



ROAM has Solid SuperWay Cost Data

- 201 Stainless-steel material cost is known
- Firm, fixed price bids from 3 manufacturers for guideway elements production
- Installation costs based on current structural steel erection costs
- Concrete pier cost from current pier costs

Cargo Tram Carriers Designed for Low Cost Lightweight Design & Ease of Maintenance

- Systems in lower chassis unit for access ease
- All metal parts cut by robot plasma & laser cutters
- Most raw material is flat stainless-steel
- Entire structure of welded stainless sheet
- Empty carrier weight 10,000 pounds
- Low complexity control systems

Carriers are light weight & low cost

Cargo Tram Cost & Availability Summary

- ROAM does design, integration & support
- Subcontractor team able to provide capacity
- Installation subcontractor (Austin Bridge) capable of all field engineering & installation
- Major subsystems from established sources
- SuperWay is 90% of cost Firm bids secured
 We know that system costs are correct!

CargoTram is the lowest cost approach

CTCSTY-2



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